

Giulio Moreno

Date of birth: 19 February 1959, Italian national

Work Experience

11/2011/-05/2017	European Bank for Reconstruction and Development, Podgorica, Montenegro Senior Banker - Head of Montenegro Resident Office (9 staff) <ul style="list-style-type: none">- Develop/maintain contacts as the EBRD's representative to the Montenegro Government, the local business community, the international community including other IFI's and bi-lateral donors, NGOs, etc.
02/2007-10/2011	European Bank for Reconstruction and Development, Sarajevo, Bosnia and Herzegovina, Senior Banker - Head of Bosnia and Herzegovina Resident Office (12 staff) <ul style="list-style-type: none">- Develop/maintain contacts with and serve as EBRD's representative to the Federation of Bosnia and Herzegovina, Republika Srpska, Central Government, Cantons and state authorities, local private and public business community, other International Financial Institutions, the Office of High Representative, the EU and bi-lateral donors, NGOs etc.
11/2004-01/2007	EBRD Senior Banker, Financial Institution Group HQ, London <ul style="list-style-type: none">- Portfolio Manager for banking and non-banking activities in Albania, Kosovo, Bosnia and Herzegovina, FYROM. Relationship manager for Intesa Sanpaolo, National Bank of Greece and Operational Leader, Union Bank of Tirana equity investment.
08/1999-10/2004	EBRD Senior Banker and Resident Representative in Albania and Kosovo (2000/2001) (10 staff)
1998-1999	ENI S.p.A, Rome, Italy (largest Italian oil and natural gas company), Project Manager/Advisor to the Chairman
1997-1998	ENI S.p.A, Rome, Italy, Deputy Manager , International Cooperation Department
1991-1995	ENI S.p.A, Rome, Italy, US Resident Representative, Washington D.C., USA (4 staff)
1989-1991	ENI S.p.A, Rome, Italy, Deputy Manager, Asian Desk
1987-1988	United Nations Institute for Training and Research/UNDP, Rome, Italy Program Officer, Centre on Small Energy Resources
1986	Consultant, United Nations Development Programme (UNDP), Geneva, Switzerland
1985	Independent Consultant, UNDP/Italian Ministry of Foreign Affairs

Education and Academic Achievements

1997-1999	<u>College of Petroleum and Energy Studies</u> , Oxford, United Kingdom <i>Diploma in the Management and Economics of Natural Gas</i>
1984-1985	<u>Libera Università degli Studi Sociali</u> , Rome, Italy, <i>MSc in Foreign Affairs and international Economy</i>
1979-1983	BSc in Political Science. GPA: 110/110. Thesis: "Italy's Role in Aiding Developing Countries"
1974-1979	<u>Istituto Francesco Vivona</u> , Rome, Italy <i>Liceo Classico with final marks: 60/60</i>

Languages *Italian (native); English (fluent); French (fluent); Spanish (fair)*

Memberships *Member of the Italian Chapter of the International Association of Energy Economist*

Awards *2005 - Medal of Honour for Support of Albanian Economy, 2009 - Commander (Commendatore): Ordine della Stella d'Italia, 2012 - Knight (Cavaliere): Ordine al Merito della Repubblica Italiana, 2015 - Grand Officer (Grande Ufficiale): Ordine della Stella d'Italia, 2016 - Order of Montenigrian Flag*

Guest Professor *The University of Montenegro: Faculty of Economics, and Faculty of Political Science
UDG, Univerzitet Donja Gorica: Faculty of Business*